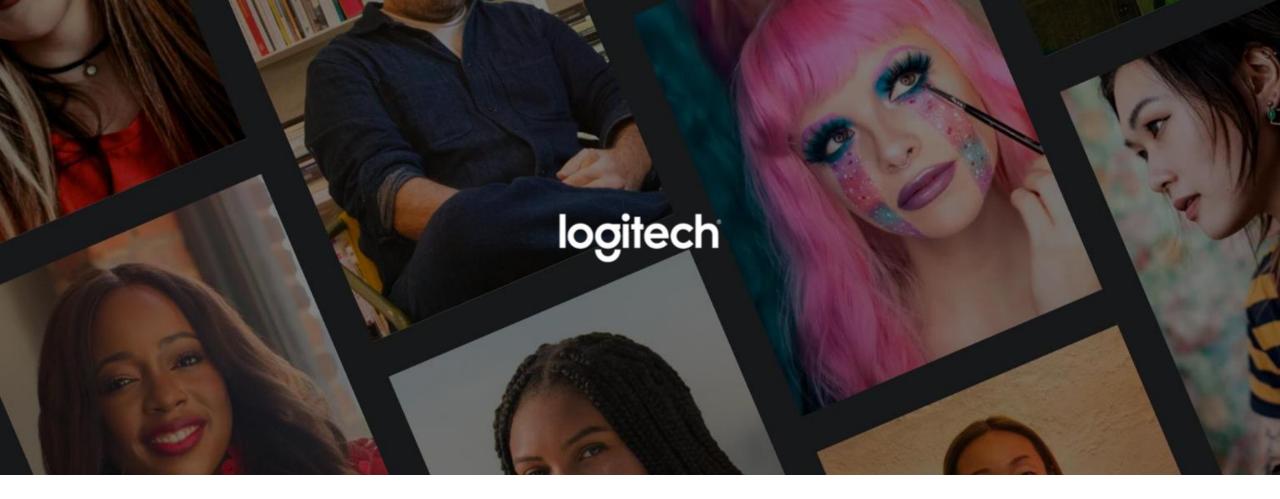


Defy Logic Enhancing Logitech's Consumer Experience to Drive Growth data axle





Defy Logic Enhancing Logitech's Consumer Experience to Drive Growth data axle

Hello and Welcome



Stacia Goddard

Senior Vice President, Consulting & Strategy

data axle



Jun Boo

Global Brand & Audience Marketing

logitech

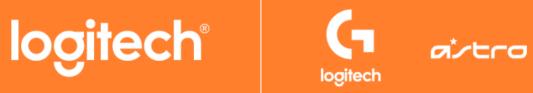
OUR PURPOSE

We design experiences so you can **CREATE, ACHIEVE**, and **ENJOY** more.





MASTER BRANDS











A unique brand identity and consumer-centric conversation

Unique brand Identity -









Smart lifecycle communications Brand storytelling and solution messaging

Your personal brand

-->

Enhanced email deliverability

Creating a brand dialogue

A shift from promotional one-offs to hyper-personal, individual experiences across the lifecycle to provide the communications and experiences consumers need, want or like as they move from prospects to customers then advocates.





Campaign execution reduced **from 2 weeks to a few hours.**



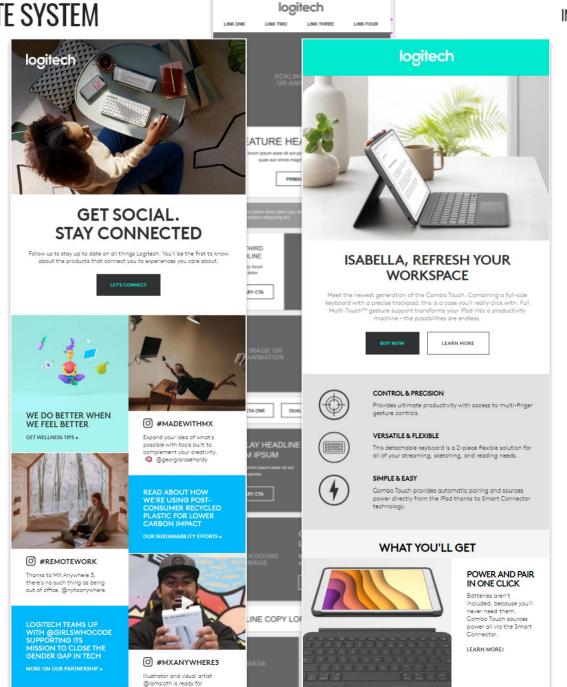
Modern Responsive Email Template System

- Unified brand identity and voice
- Enhanced, responsive design
- Mobile first
- Consistent, dynamic experience
- Production efficiency

Enhanced In-box Experience

 Dynamic personalization; CCS headline animation; Animated GIFs; Dynamic image carousel; Pin-board layout, Cross-brand design; Telling brand stories

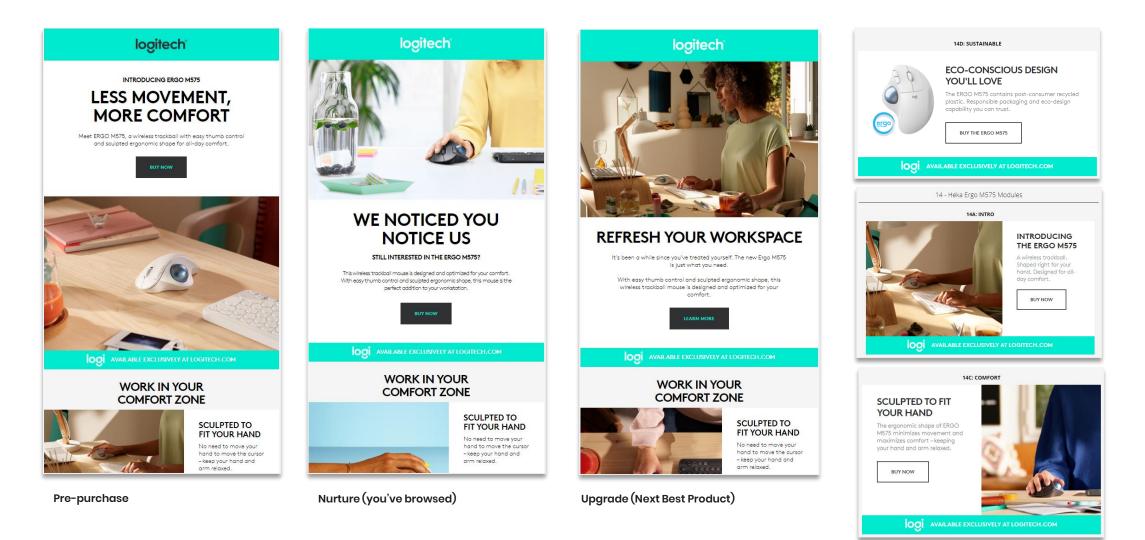
RESPONSIVE EMAIL TEMPLATE SYSTEM



INNOVATIVE, YET CONSISTENT CAMPAIGN DESIGN

INNOVATIVE, YET CONSISTENT CAMPAIGN DESIGN

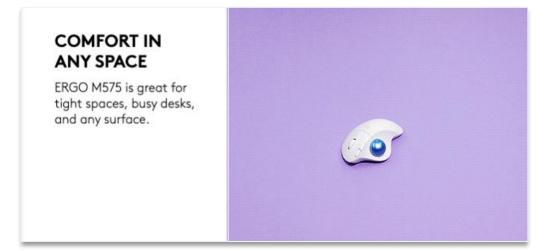
NEW PRODUCT INTRODUCTION (NPI) EXPERIENCE



Dynamic Campaign Modules

ENHANCED IN-BOX EXPERIENCE: ANIMATED GIFS

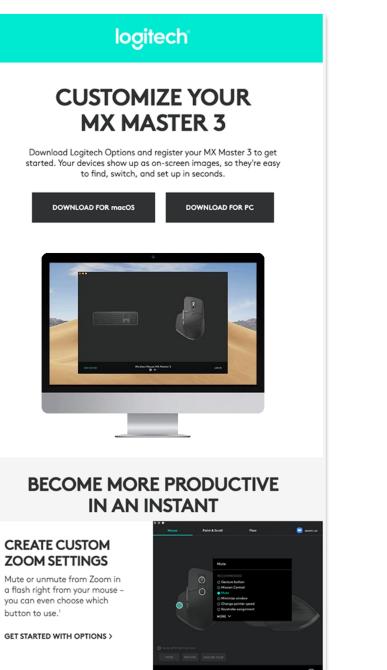




TRACK ANYWHERE

MX Anywhere 3 tracks on virtually any surface, including glass.





ENHANCED IN-BOX EXPERIENCE: CSS ANIMATION



logitech

INVESTOR PITCH. ANYWHERE.









Automated lifecycle campaigns across the customer journey

Multi-touch welcome series to introduce Logitech



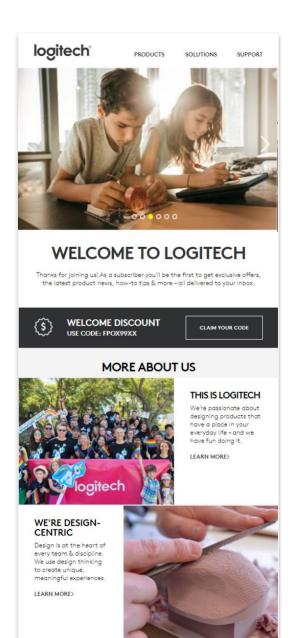
Personalized post purchase series to drive satisfaction and seamless product onboarding



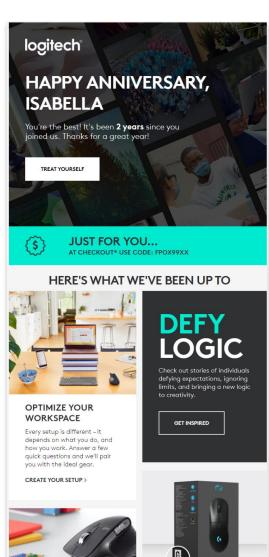
Milestone, seasonal and solution campaigns to engage and retain customers

SMART LIFECYCLE COMMUNICATIONS

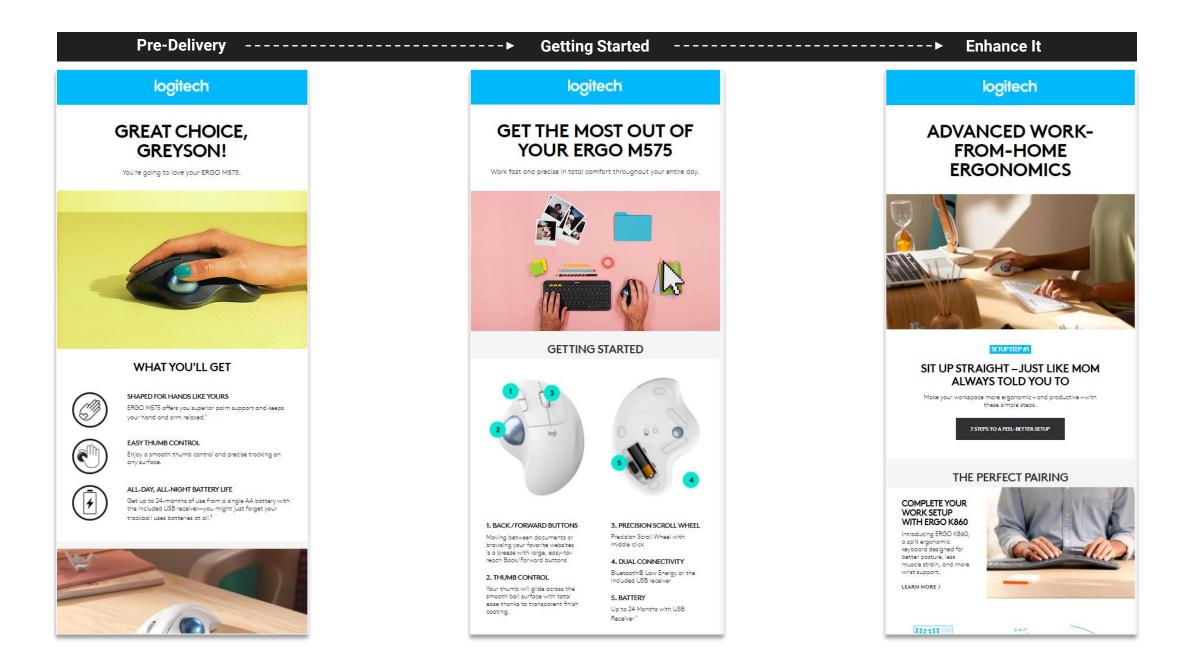
WELCOME AND MILESTONE RECOGNITION



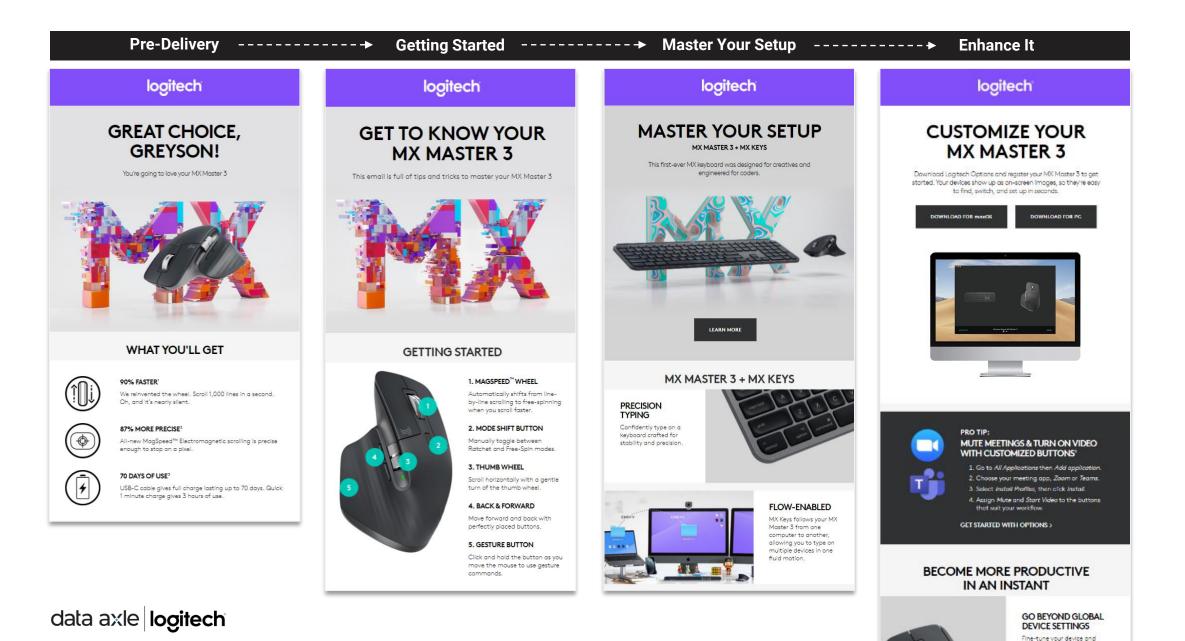




POST PURCHASE ENGAGEMENT



POST PURCHASE ENGAGEMENT







Brand storytelling and solution messaging

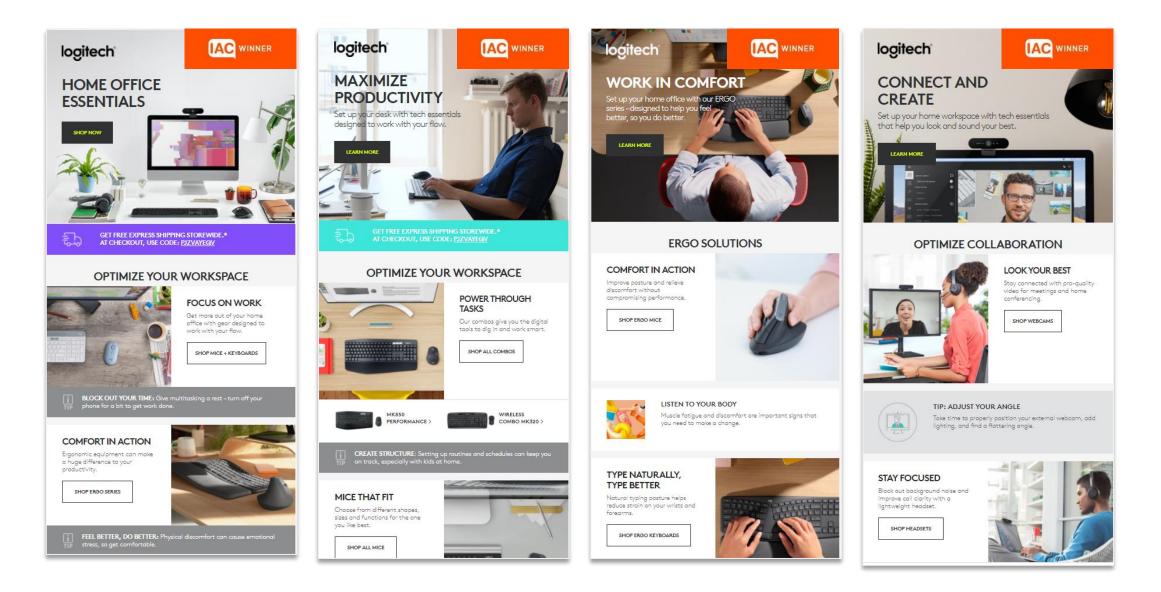
- Solution-focused campaigns that inspire creativity
- Enhanced content across a multi-touch experience
- 3

4

2

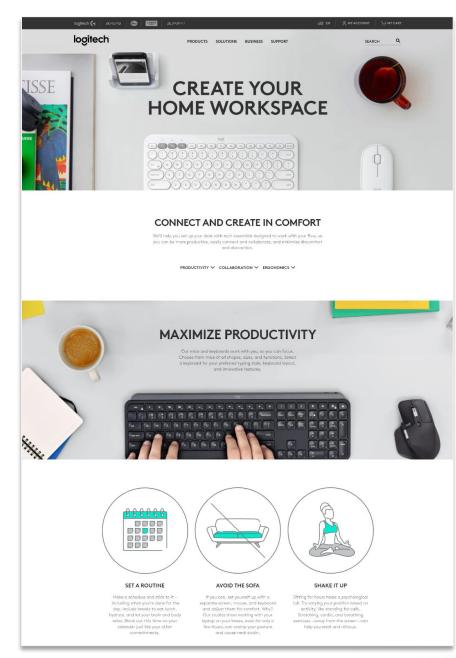
- Automated campaigns for added engagement (and demand creation)
- Curated content, collected and created to encourage ongoing engagement across and between campaigns
- 5 Dynamic and varied layouts to maintain and optimize interest

MAKING IT WORK FROM HOME



MAKING IT WORK FROM HOME

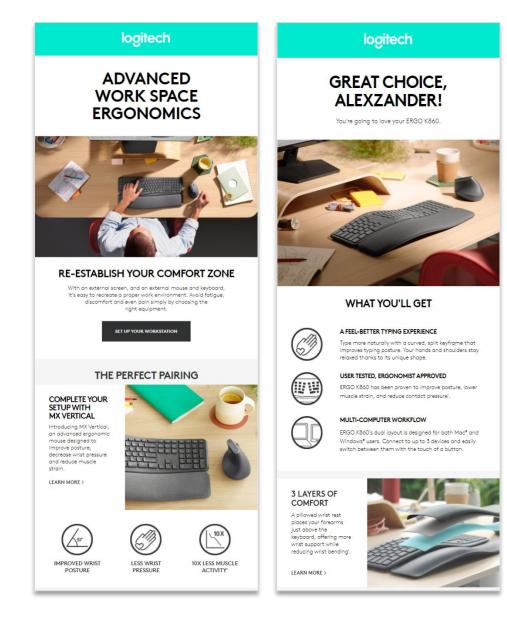
BRAND STORYTELLING AND SOLUTION MESSAGING

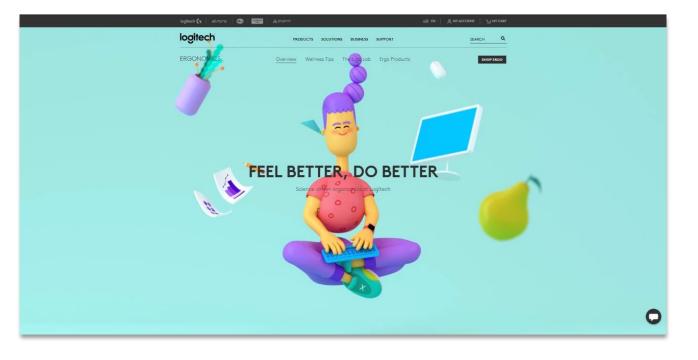




BRAND STORYTELLING AND SOLUTION MESSAGING

WELLNESS





INCREASING DEMAND: STORYTELLING



CREATE YOUR ULTIMATE SETUP

Answer o few questions and we'll help you choose the perfect products for your workspace.



IDEAL FOR WHEREVER YOU WORK



DEDICATED WORKSPACE "I've got a fixed desk and leave everything where it is when I'm done" HELP ME CHOOSE>

POP-UP SPACE " mostly work at a desk, but also spend time working away from the desk. I pack my gear up when I'm done.'

HELP ME CHOOSE>





TYPE NATURALLY, **TYPE BETTER** Work in a more natural posture and support your wrists while reducing common stresses and

strains.



USER TESTED. ERGONOMIST APPROVED.

ERGO K860 has been designed, developed, and tested with criteria set out by leading ergonomists to improve pasture and lower muscle strain. ERGO K860 is certified ergonomic by United States Ergonomics.

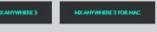
logitech

NEW VIDEO EDIT. ANYWHERE.



MX ANYWHERE 3

Master it, anywhere with MX Anywhere 3 - a compact performance mouse designed for mobile work - from the home office, to the cafe, to the airport lounge.



MASTER IT. ANYWHERE.



SCROLLING Speed, precision, and silence. Effortlessly scroll 1,000 lines at once, and stop on a pixel.

MAGSPEED



STILL THINKING ABOUT THE MX ANYWHERE 3?

There's a reason you were looking. This compact performance mouse is designed and optimized for mobile work. From the home office to the cafe, to the airport lounge, MX Anywhere 3 is the perfect addition to your setup.

> MY ANY AREAS OF MX ANYWHERE 3 FOR MAC

MASTER IT. ANYWHERE.



MAGSPEED SCROLLING Speed, precision, and silence. Effortlessly scroll

1,000 lines at once, and stop on o pixel.



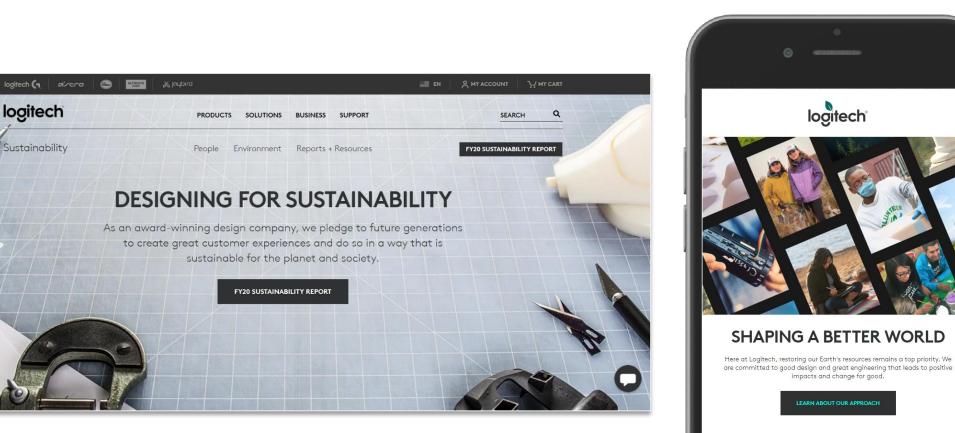


SUSTAINABILITY: STORYTELLING

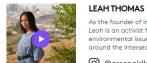
logitech

Sustainability





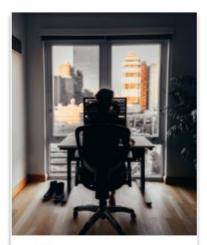
INSPIRING A NEW GENERATION



As the founder of Intersectional Environmentalist, Leah is an activist fighting at the crossroads of environmental issues and people issues, building around the intersection of climate and race.



"STICKY" AND USER-GENERATED CONTENT



🙆 @andyto

Did you know? Teleworkers are 30-40% more productive than their office counterparts.

#WorkFromAnywhere



WE LOVE SEEING YOUR GAMING SETUPS #MYLOGITECHG

(O) @errormakingname's



HOW TO BUILD YOUR BRAND ON YOUTUBE

"Your brand is important... it communicates to viewers what they can find on your channel, and what you're all about."

USING A RING LIGHT WITH YOUR SETUP

Follow this introductory walkthrough with make-up artist Kimberly Margarita to find out the advantages of using a ring light.

STEP UP YOUR SET-UP >



TIPS TO GET YOU STARTED

STREAMING GEAR FOR NEWBIES

From microphone picks to webcam preferences, full-time Twitch streamer Meg Kaylee shares her complete checklist of what your priorities should be when investing in your stream.

GET IN THE GAME >



READY FOR YOUR FIRST TWITCH STREAM?

Veteran Twitch streamer Meg Kaylee walks us through her journey of turning content creation into her full-time job and shares her best tips for beginner streamers.

UPLEVEL YOUR CONTENT AND GROW YOUR INFLUENCE

Hear straight from the pros on



WORK FROM HOME TIPS

STOP THE SLUMP

Put your keyboard at the edge of your desk to avoid pressure on your forearms.



TIP: STICK TO A SCHEDULE

Help students get it done by setting up their day with regular times for work and play.



WELLNESS TIPS

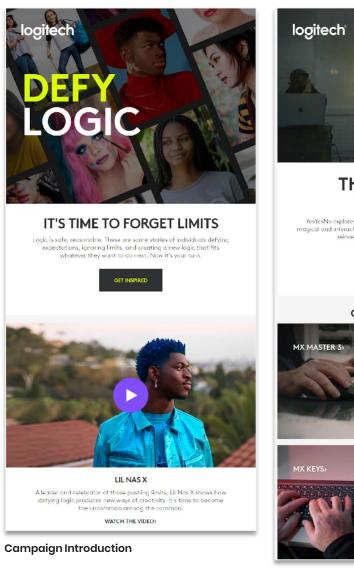
SET UP FOR SUCCESS

See our quick tips for a more egonomic workspace.

GO ERGO

BRAND STORYTELLING AND SOLUTION MESSAGING

DEFY LOGIC BRAND CAMPAIGN



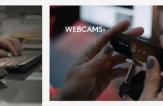


THE MAGIC OF YESYESNO YesYesNo explores the outer reaches of today's technology creating

magical and interactive AR experiments. They bring imagination to life and reinvent reality. See how they're defying logic.

GET INSPIRED

CREATE THE FUTURE





Influencer



WOMEN MAKING WAVES

Today is a day meant to celebrate ALL women - to call attention to the many social, cultural, and economic achievements of women. Women who #defylogic.

Dr. Roshawnna Novellus, founder of @iEnrichHER, offers warnen CEOs and founders a fair chance at financing so that women can continue to push limits.



INFLUENCERS WHO INSPIRE



Yvette Young developed a non-traditional structure to the guitar that allows her to bend genres. Now with a strong following, she uses her platform to share her techniques with the world.

O @YvetteYoung

MERCEDES BAZAN

Mercedes Bazan's work combines a love of anime with her experiences. The women she draws are full of emotion and powerful enough to spark conversations on issues she's passionate about.

(O) @mechibaz

International Women's Day





SHAPING A BETTER WORLD

Here at Logitech, restoring our Earth's resources remains a top priority. We are committed to good design and great engineering that leads to positive impacts and change for good.



INSPIRING A NEW GENERATION

LEAH THOMAS



As the founder of Intersectional Environmentalist, Leah is an activist fighting at the crossroads of environmental issues and people issues, building around the intersection of climate and race.

Ø @greengirlleah





The founders of Kids Against Plastic use social media to create a youth social action project. Tackling one of the world's biggest problems, they're uniting people against single-use plastics and leading their generation to save the planet.

() @kidsagainstplastic

DESIGNING FOR SUSTAINABILITY





Bounce rates **below 1%**.





Enhanced INBOXABLE email deliverability

Dedicated deliverability experts monitor inbox placements, optimize overall deliverability health, and provide actionable recommendations

- Deliverability strategy
- ISP remediation
- Blacklisting alerts
- Inbox placement monitoring
- Bounce metrics monitoring
- Spamtrap hit scanning
- Sender reputation assessment
- Authentication expertise

Results



Consumer engagement



Aided / un-aided brand awareness

Customer satisfaction

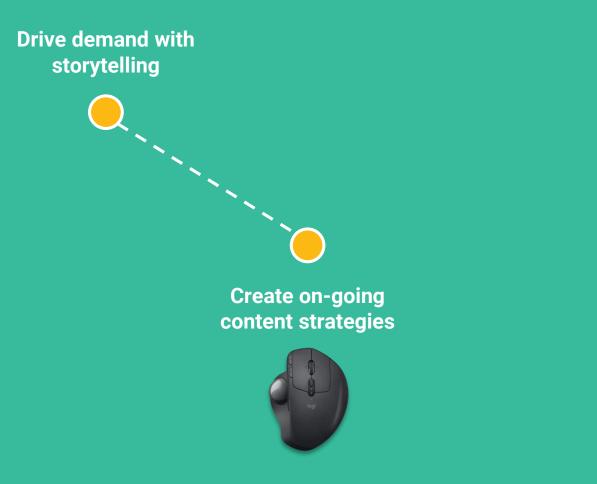


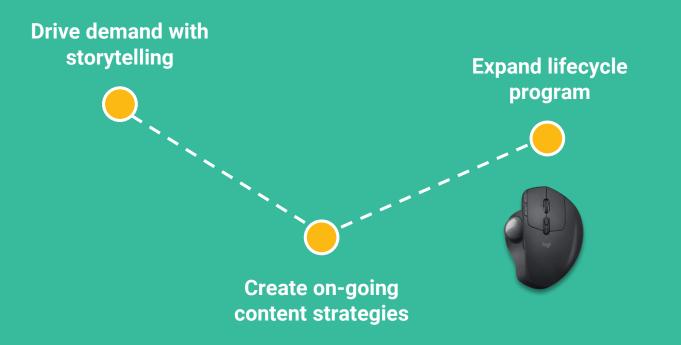
Revenue

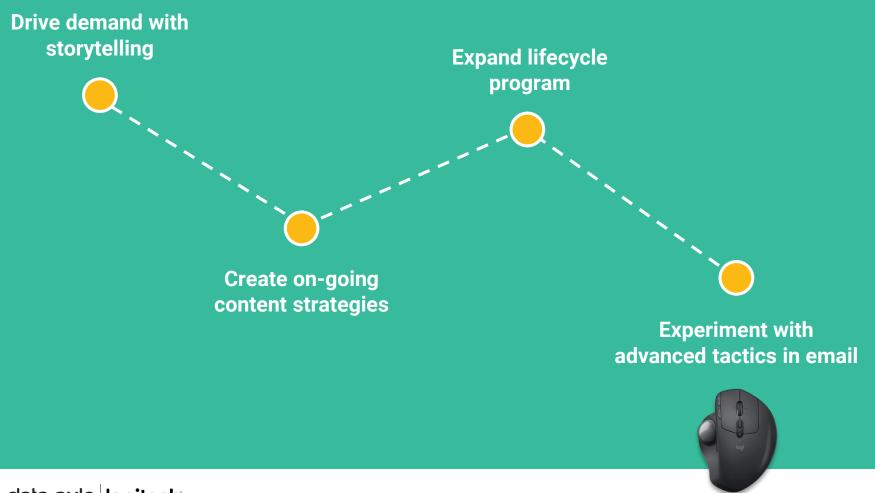


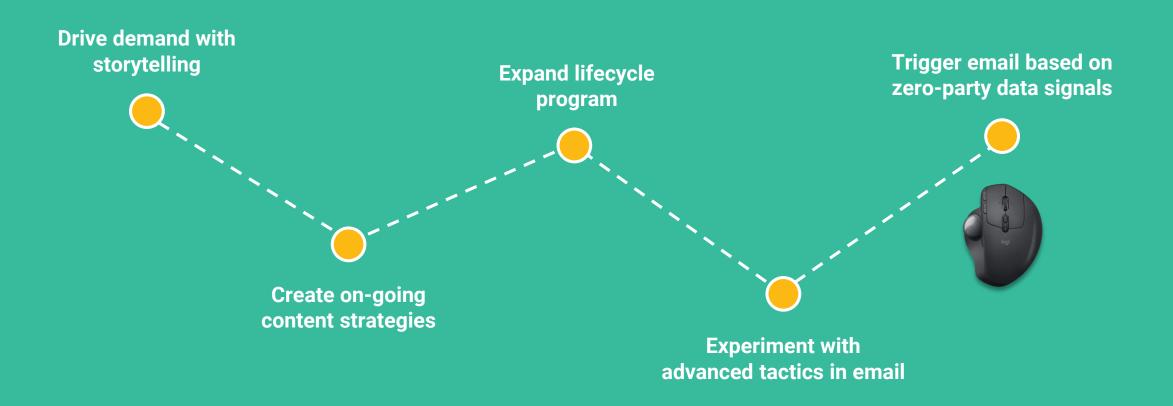
Campaign KPIs







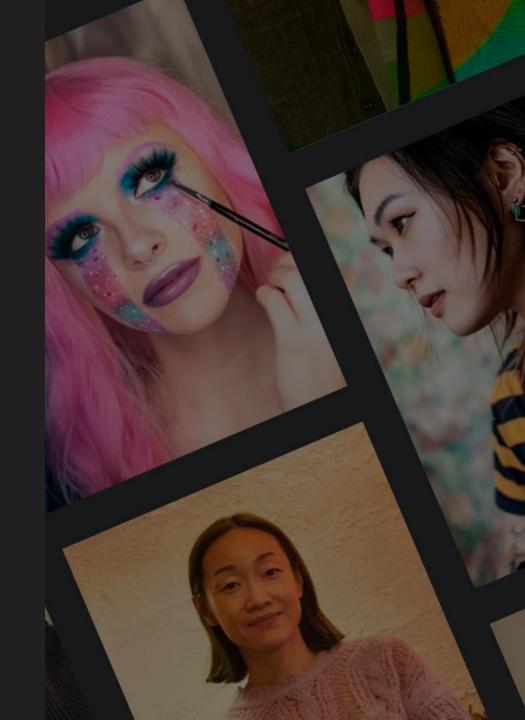




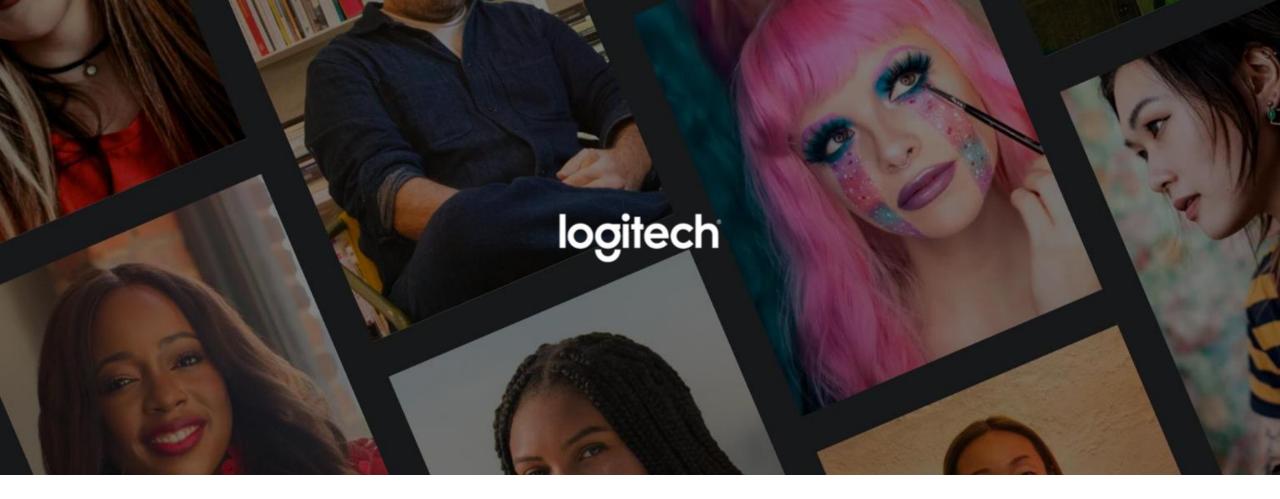
SCAN ME

Data Axle. Driving real-time business intelligence.

Thank you.







Defy Logic Enhancing Logitech's Consumer Experience to Drive Growth data axle